



**Program Description Provider  
Network Expansion Fund  
December 2020**

**SECTION I: OVERVIEW**

The Inland Empire (IE) has one of the lowest ratios of Primary Care Physicians (PCPs) and Specialty Physicians per 100,000 people in California. It has been well documented that the IE probably does not have adequate PCP capacity to serve currently insured people, let alone the additional large number of individuals gaining coverage through the Affordable Care Act. The purpose of the Provider Network Expansion Fund Program is to support the hiring of PCPs, Specialists, and Midlevel Practitioners that will serve the Medi-Cal population in the Inland Empire.

**SECTION II: FUNDING AVAILABILITY AND ALLOCATION**

The funding available for PCP, Specialists, and Midlevel Practitioners are as stated below:

1. The subsidy per PCP is fifty percent (50%) of the one-year cost to a maximum per physician of \$100,000.
2. The subsidy per Specialist is fifty percent (50%) of the one-year cost to a maximum per physician of \$150,000.
3. The subsidy per Midlevel Practitioner is fifty percent (50%) of the one-year cost to a maximum per practitioner of \$75,000.
4. "Costs" as stated above are defined as a total of Provider salary and direct benefits only.
5. Fifty percent (50%) of the payment will be made when credentialing for the hired Provider is completed by IEHP. Twenty-five percent (25%) of the payment will be made after the Provider completes 6 months of service. The remaining twenty-five percent (25%) of the payment will be made when the Provider completes 1 year of service. Length of service will be calculated by Provider's IEHP effective date.
6. The funding opportunity will be withdrawn through termination of the Memorandum of Understanding (MOU) if the entity is unable to hire the Provider within 6 months from the signing of the MOU. At which point, an alternate site, entity, and Provider type may be selected.
7. IEHP reserves the right to unilaterally withdraw the funding opportunity at any point in the process.

**SECTION III: APPLICANT CRITERIA**

Stated below are the criteria to be reviewed by IEHP for consideration of funding approval:

1. The contracted entity involved – relationship with IEHP, track record, and stability
2. Geographic region – specific need for Provider type
3. Eligible Provider type - listed on IEHP's website

4. Practice Setting – organized clinic, small group, etc.
5. Funding justification – specific reasons for funding need

#### **SECTION IV: REQUIREMENTS OF FUNDING APPROVAL**

Stated below are the requirements the provider must fulfill upon being approved for Network Expansion Funds:

1. Physician and/or Provider entity must be fully contracted with IEHP.
2. Physicians must be actively Board Certified in the appropriate medical specialty.
3. Provider must have an EMR/EHR or be in the process of implementing an EMR/EHR and cooperate with IEHP in providing access to transmission of data to and from IEHP for IEHP members.
4. Provider must utilize IEHP's E-auth process if contracted through IEHP Direct network.
5. Provider must be open to IEHP all lines of business, with no member limit for a minimum of three (3) years.
6. Provider must be new to the Inland Empire medical community and must not have prior history with IEHP's network
7. Provider may have an IEHP affiliation through a participating IPA or IEHP Direct.
8. The contracting or employment entity will have to pay a pro-rated amount back to IEHP if the Provider leaves the practice prior to fulfilling the terms of the Memorandum of Understanding.
9. A single entity is limited to a maximum of three subsidized Provider unless IEHP determines it is in a very high need area.
10. Exceptions can be made to selection criteria and/or requirements if clinical needs outweigh either the criteria or requirements.

#### **SECTION V: SELECTION AND FUNDING PROCESS**

The selection and funding process shall be as follows:

1. Selection Committee for the Provider Network Expansion Fund shall consist of the IEHP Chief Executive Officer, Chief Operating Officer, Chief Medical Officer, Sr. Medical Director, and Chief Network Officer.
2. The Selection Committee will approve sites, entities, and specific Provider types to be funded.
3. The approved Provider positions will be notified of their selection and must sign a Memorandum of Understanding provided by IEHP.